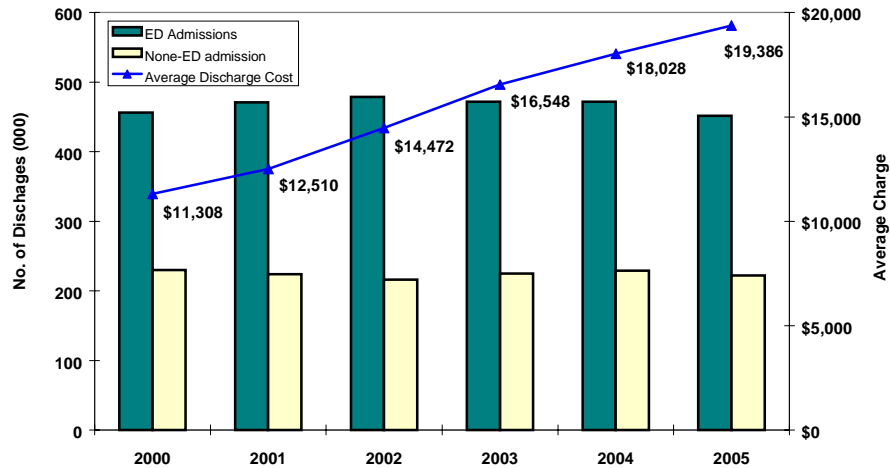


Synopsis

This report analyzes an emerging solution that remotely monitors heart-failure patients at home using the telecommunication infrastructure and medical device technologies. It evaluates this market in comparison to existing approaches and examines the target market segments and different business models employed by technology vendors. Finally, the report provides a five-year revenue forecast for these technologies and profiles the major solution providers.

CHF Admissions and Cost Data

CHF-related Hospital Discharge and Average Charge (2000-2005)



Source: MedPAR Data 2000-2005
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“The healthcare industry is slowly moving away from intervention-based care to preventive care, and home monitoring is arriving at the right junction,” said Harry Wang, Senior Analyst with Parks Associates. “To make home monitoring a sustainable business venture, however, solution vendors must clear away a few significant hurdles first, including addressing the high cost issue of the solution and expanding into new markets where successful business models are still elusive.”

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